

ting the streets, companies generally see health-care clients reducing the scope of their work. Larry Casey, senior vice president at Skanska USA Building, says the opportunities are primarily in repositioning or adaptive reuse of existing facilities with very few greenfield projects being put out for bid. Still, all that work adds up, he says. "We have close to \$13 billion in our [sales] pipeline of health-care work nationwide," he says. "That's a very positive sign."

Some sector megaprojects remain—in federal hospitals, for example. Glanvill says McCarthy has dedicated significant resources to pursue major Dept. of Defense projects. The firm made a short list of three bidders on the \$700-million replacement hospital at Fort Hood, Texas.

Clark/McCarthy won a \$394-million design-build contract for a new Marine Corps hospital at Camp Pendleton, Calif. The U.S. Dept. of Veterans Affairs had several other major hospitals out for bid this year.

"These are great projects, but they have been slow to award and painstakingly slow to get in the ground," Glanvill adds. A joint venture of McCarthy and Clark Construction, Bethesda, Md., was awarded a contract for the \$720-million VA Medical Center New Orleans replacement hospital in October 2009. Construction is expected to begin in October 2010.

Beyond health care, many contractors in the institutional markets are battling it out in the education sector, and the K-12 market is fiercely contested. Robert Van

Cleave, chairman and CEO of Dallas-based Balfour Beatty Construction, says that, in many areas of the country, homebuilders and retail contractors are bidding while large, established firms go after smaller jobs. "The market is getting squeezed on both sides," he says. "You'll see easily 30 proposals on a project with fees that are absurd. We see owners who are not able to help themselves. They are dealing with taxpayer dollars. They are price-sensitive in their selections."

"There are some big programs out there," adds Dennis Cornick, senior vice president and national sales manager at Providence-based Gilbane. "Our concern is the fiscal pressure that will be on these cities, towns and states going forward. What will that do for the K-12 world?" ■

THE TOP CONTRACTORS IN GENERAL BUILDING

HOTELS, MOTELS & CONVENTION CENTERS

RANK*	FIRM	\$ MIL.
1	Tutor Perini Corp.	1,086.2
2	PCL Construction Enterprises Inc.	545.8
3	Balfour Beatty US	288.0
4	Austin Industries	285.1
5	Structure Tone	281.8
6	Hunt Construction Group Inc.	243.0
7	Suffolk Construction Co. Inc.	218.1
8	The Flintco Cos. Inc.	217.0
9	The Turner Corp.	198.9
10	The Layton Cos.	195.6
11	WELBRO Building Corp.	168.9
12	Bovis Lend Lease	156.6
13	The Whiting-Turner Contracting Co.	154.2
14	The Penta Building Group Inc.	127.1
15	Okland Construction Co. Inc.	119.7
16	Hawaiian Dredging Construction Co.	103.0
17	Brasfield & Gorrie LLC	101.9
18	dck Worldwide LLC	88.0
19	Coastal Construction Group	87.8
20	Albert C. Kobayashi Inc.	87.4
21	Hensel Phelps Construction Co.	87.0
22	Webcor Builders	78.7
23	Swinerton Inc.	72.5
24	C.W. Driver	70.8
25	Key Construction Inc.	64.8

*BASED ON SUPPLEMENTAL MARKET REVENUE DATA FROM 2009 PROVIDED BY INDUSTRY FIRMS PARTICIPATING IN ENR'S SOURCEBOOK MARKET SURVEY. SEE ENR.COM FOR EXPANDED LISTINGS.

ENTERTAINMENT

RANK*	FIRM	\$ MIL.
1	Tutor Perini Corp.	1,541.6
2	The Flintco Cos. Inc.	195.0
3	The Turner Corp.	182.5
4	The Penta Building Group Inc.	143.4
5	The Yates Cos. Inc.	142.4
6	T.N. Ward Co.	138.1
7	Gilbane Building Co.	134.2
8	PCL Construction Enterprises Inc.	130.7
9	Kitchell Corp.	119.6
10	Swinerton Inc.	108.4
11	C.W. Driver	108.3
12	Bernards	108.2
13	JE Dunn Construction Group	104.1
14	Barton Malow Co.	99.8
15	Brasfield & Gorrie LLC	93.9
16	Messer Construction Co.	78.3
17	Clark Construction	76.5
18	Clark Group	65.3
19	O'Neil Industries Inc.	55.1
20	The Walsh Group Ltd.	43.6

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GENERAL BUILDING

RANK*	FIRM	\$ MIL.
1	The Turner Corp.	6,839.5
2	Tutor Perini Corp.	4,204.7
3	Clark Group	3,768.2
4	PCL Construction Enterprises Inc.	3,616.2
5	Balfour Beatty US	3,345.8
6	Skanska USA	3,230.8
7	Bovis Lend Lease	2,972.0
8	The Whiting-Turner Contracting Co.	2,916.3
9	Gilbane Building Co.	2,863.9
10	Hensel Phelps Construction Co.	2,536.4
11	McCarthy Holdings Inc.	2,426.0
12	JE Dunn Construction Group	2,339.4
13	KBR	2,224.0
14	Structure Tone	2,198.6
15	Hunt Construction Group Inc.	1,808.0
16	Suffolk Construction Co. Inc.	1,733.1
17	Brasfield & Gorrie LLC	1,678.2
18	Mortenson Construction	1,611.1
19	Manhattan Construction Group	1,385.0
20	The Flintco Cos. Inc.	1,244.0
21	The Walsh Group Ltd.	1,210.7
22	Fluor Corp.	1,167.7
23	The Weitz Co.	1,104.9
24	Swinerton Inc.	1,086.1
25	The Yates Cos. Inc.	1,009.1
26	Pepper Construction Group	974.2
27	ValleyCrest Landscape Cos.	937.0
28	Kiewit Corp.	926.5
29	Hunt Building Co. Ltd.	907.2
30	Austin Industries	839.6
31	Okland Construction Co. Inc.	799.7
32	Webcor Builders	794.3
33	HITT Contracting Inc.	762.4
34	David E. Harvey Builders Inc.	755.0
35	Hunter Roberts Construction Group LLC	738.2
36	Plaza Construction Corp.	725.0
37	DPR Construction Inc.	716.9
38	Robins & Morton	713.1
39	The Layton Cos.	692.5
40	Power Construction Co. LLC	692.0
41	Caddell Construction Co. Inc.	685.8
42	Duke Construction	656.2
43	Messer Construction Co.	647.1
44	B.L. Harbert International LLC	639.0
45	Sundt Construction Inc.	633.1
46	Shawmut Design and Construction	630.6
47	The Howard S. Wright Cos.	621.9
48	Hoffman Corp.	614.2
49	Adolfson & Peterson Construction	589.5
50	Barton Malow Co.	586.1

BASED ON 2009 CONTRACTING REVENUE FROM GENERAL BUILDING AS REPORTED IN ENR'S SURVEY OF LEADING CONTRACTORS AND DESIGN FIRMS. SEE ENR.COM FOR EXPANDED LISTINGS.

HEALTH CARE

RANK*	FIRM	\$ MIL.
1	The Turner Corp.	2,116.2
2	McCarthy Holdings Inc.	1,350.0
3	Skanska USA	1,213.0
4	Gilbane Building Co.	1,110.1
5	Clark Group	932.7
6	JE Dunn Construction Group	851.0
7	Mortenson Constuction	723.2
8	The Whiting-Turner Contracting Co.	694.9
9	Brasfield & Gorrie LLC	680.9
10	Robins & Morton	667.1
11	Bovis Lend Lease	605.0
12	Tutor Perini Corp.	442.4
13	PCL Construction Enterprises Inc.	440.1
14	Suffolk Construction Co. Inc.	434.2
15	Balfour Beatty US	432.9
16	Pepper Construction Group	424.0
17	The Flintco Cos. Inc.	386.0
18	Swinerton Inc.	365.0
19	DPR Construction Inc.	337.0
20	Kitchell Corp.	323.6
21	Hunt Construction Group Inc.	322.0
22	Power Construction Co. LLC	315.0
23	Structure Tone	286.8
24	Austin Industries	273.2
25	The Walsh Group Ltd.	269.9

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DISTRIBUTION AND WAREHOUSES

RANK*	FIRM	\$ MIL.
1	Clayco Inc.	370.0
2	The Korte Company	184.3
3	Kinsley Construction Inc.	108.2
4	FCL Builders LLC	98.6
5	The Conlan Co.	92.4
6	Duke Construction	89.9
7	Gray Construction	87.4
8	Clay Development & Const. Inc.	63.4
9	H & M Co. Inc.	59.0
10	R&O Construction	53.6
11	BlueScope Construction Inc.	47.8
12	KBD Group	46.7
13	Bovis Lend Lease	45.7
14	The Yates Cos. Inc.	41.5
15	The Whiting-Turner Contracting Co.	38.3
16	White-Spinner Construction Inc.	38.0
17	Pepper Construction Group	37.9
18	Hensel Phelps Construction Co.	37.3
19	Shiel Sexton Co. Inc.	35.0
20	Big-D Construction Corp.	32.2

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MULTI-UNIT RESIDENTIAL

RANK*	FIRM	\$ MIL.
1	Bovis Lend Lease	1,341.4
2	Hunt Building Co. Ltd.	907.2
3	Clark Group	896.8
4	Webcor Builders	522.3
5	The Walsh Group Ltd.	500.5
6	Balfour Beatty US	456.1
7	The Hanover Co.	427.0
8	PCL Construction Enterprises Inc.	404.6
9	James McHugh Construction Co.	379.2
10	The Yates Cos. Inc.	354.4
11	KBR	346.9
12	JE Dunn Construction Group	289.3
13	The Turner Corp.	242.1
14	The Weitz Co. LLC	234.3
15	Caddell Construction Co. Inc.	209.4
16	Suffolk Construction Co. Inc.	185.9
17	Walton Construction Co. LLC	167.3
18	Bozzuto Construction Company	165.3
19	Hensel Phelps Construction Co.	150.7
20	Tutor Perini Corp.	143.3

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SPORTS

RANK*	FIRM	\$ MIL.
1	Hunt Construction Group Inc.	726.0
2	Mortenson Constuction	592.0
3	Skanska USA	468.2
4	Manhattan Construction Group	379.6
5	The Turner Corp.	326.1
6	The Flintco Cos. Inc.	305.0
7	F.A. Wilhelm Construction Co. Inc.	86.0
8	PJ Dick-Trumbull-Lindy Paving	72.0
9	PCL Construction Enterprises Inc.	64.9
10	JE Dunn Construction Group	61.1
11	T.N. Ward Co.	56.4
12	Hoffman Corp.	54.9
14	Robins & Morton	42.3
13	Roche Constructor Inc.	42.3
15	B.L. Harbert International LLC	42.0
16	Clancy & Theys Construction Co.	40.5
17	Barton Malow Co.	37.4
18	CORE Construction Group	36.1
19	Bovis Lend Lease	35.9
20	Kiewit Corp.	35.4

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EDUCATION

RANK*	FIRM	\$ MIL.
1	The Turner Corp.	1,515.0
2	Gilbane Building Co.	960.7
3	The Whiting-Turner Contracting Co.	932.5
4	Balfour Beatty US	750.1
5	Skanska USA	697.2
6	McCarthy Holdings Inc.	694.0
7	PCL Construction Enterprises Inc.	591.4
8	JE Dunn Construction Group	396.8
9	The Flintco Cos. Inc.	395.0
10	Suffolk Construction Co. Inc.	392.6
11	Adolfson & Peterson Construction	391.1
12	Hensel Phelps Construction Co.	382.3
13	Barton Malow Co.	374.1
14	Satterfield & Pontikes Construction Inc.	339.8
15	Hunt Construction Group Inc.	322.0
16	Walbridge	278.6
17	Lee Lewis Construction Inc.	275.0
18	Structure Tone	269.0
19	Bovis Lend Lease	258.0
20	Hathaway Dinwiddie Construction Co.	239.8
21	C.W. Driver	238.1
22	W.G. Mills Inc.	234.0
23	SpawGlass Holding LP	224.0
24	Swinerton Inc.	223.4
25	Messer Construction Co.	219.9

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CORRECTIONAL FACILITIES

RANK*	FIRM	\$ MIL.
1	Balfour Beatty US	299.5
2	The Turner Corp.	293.9
3	McCarthy Holdings Inc.	174.0
4	Hensel Phelps Construction Co.	144.9
5	Clark Group	122.0
6	Gilbane Building Co.	99.4
7	The Layton Cos.	84.1
8	JE Dunn Construction Group	79.9
9	The PBSJ Corp.	66.0
10	Lydig Construction Inc.	57.1

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RELIGIOUS AND CULTURAL

RANK*	FIRM	\$ MIL.
1	The Whiting-Turner Contracting Co.	117.5
2	Jacobsen Construction Co. Inc.	104.7
3	JE Dunn Construction Group	86.9
4	Rodgers Builders Inc.	62.6
5	Brasfield & Gorrie LLC	53.7
6	Clancy & Theys Construction Co.	52.6
7	Tellepsen	50.0
8	Okland Construction Co. Inc.	47.9
9	Tutor Perini Corp.	41.7
10	Balfour Beatty US	40.1

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COMMERCIAL OFFICES

RANK*	FIRM	\$ MIL.
1	The Turner Corp.	1,227.8
2	Structure Tone	1,092.0
3	Clark Group	614.3
4	PCL Construction Enterprises Inc.	519.1
5	David E. Harvey Builders Inc.	450.0
6	Balfour Beatty US	448.1
7	Skanska USA	435.4
8	Clayco Inc.	385.0
9	Bovis Lend Lease	370.7
10	Brasfield & Gorrie LLC	345.0
11	Sellen Construction Co. Inc.	339.6
12	Gilbane Building Co.	327.5
13	The Weitz Co. LLC	313.8
14	Holder Construction Co.	289.0
15	Mortenson Constuction	269.8
16	The Whiting-Turner Contracting Co.	266.7
17	Hathaway Dinwiddie Construction Co.	233.9
18	Power Construction Co. LLC	201.0
19	Duke Construction	198.7
20	GLY Construction Inc.	196.4
21	Dimeo Construction Co.	195.1
22	Hunt Construction Group Inc.	194.0
23	JE Dunn Construction Group	191.9
24	Pepper Construction Group	185.7
25	Thos. S. Byrne Ltd.	175.0

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